



OPERATIONS AND TECHNOLOGY SOURCING

Companies often spend millions every year on technology, property, plant, and equipment and pennies managing that spend. Annual investments this large deserve more attention.



Operations and technology sourcing is complicated. The proliferation of potential solutions to any given need, the increased drive of sales teams to make the sale, and the growing disconnect between sales and delivery now requires a level of discipline and diligence around major purchases than ever before.

Operations and Technology Sourcing provides objective and independent assistance in managing the entire sourcing process and delivery of acquired products and services. Whether engaged to address a single major purchase or provide year-round sourcing support and vendor management, Operations and Technology Sourcing provides companies with expert resources, tools, and advice many companies can't afford to bring in-house, but cannot afford to be without.

Leveraging a proven methodology, world-class automation, extensive relationships with trusted providers, and expertise in every step of the sourcing process, Operations and Technology Sourcing saves time and money while delivering quantifiable results and benefits

What Operations and Technology Sourcing offers:

- Provider service evaluations
- Price comparison matrices
- Provider selection matrices
- Requirements templates
- Interview guides
- Provider profiles
- Project tracker
- Performance trackers
- Compliance trackers

What Operations and Technology Sourcing Delivers:

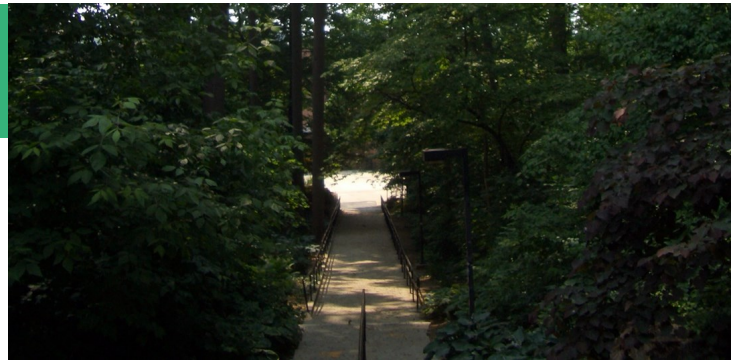
- A manageable and sustainable provider selection process
- A faster, more effective, and less costly sourcing management process
- More predictable and lower operating costs
- Fewer surprises
- Fewer headaches

About Pathfinder Advisors

Pathfinder Advisors is dedicated to helping equity investors, boards of directors, senior business executives, and technology executives in every industry spend less on operations and technology while at the same time driving business improvements that increase both top-line and bottom-line performance.

Founded in 2010 to bring Big 4 quality and experience to the middle market, Pathfinder Advisors offers our clients the means to enhance the value of key business events such as mergers and acquisitions, post-merger integration, and turnarounds and restructuring by leveraging the strengths and capabilities of operations and technology, drive business value by optimizing performance of operations and technology, and reduce costs of acquiring and managing operations and technology assets and services.

Pathfinder Advisors offers a unique advisory experience in which experts do the work rather than those seeking to gain expertise, we bring in valued partners to provide additional expertise even if our revenues realized from the engagement are reduced, and we work to deliver immediate and tangible value rather than to jockey for additional work.



Operations and Technology Transaction Support

Operations and technology can tip the balance of the outcome of virtually any strategic transaction, make a good deal great or a great deal one for the history books. Operations and Technology Transaction Support is investment thesis-driven, results-focused, and available 24/7/365.

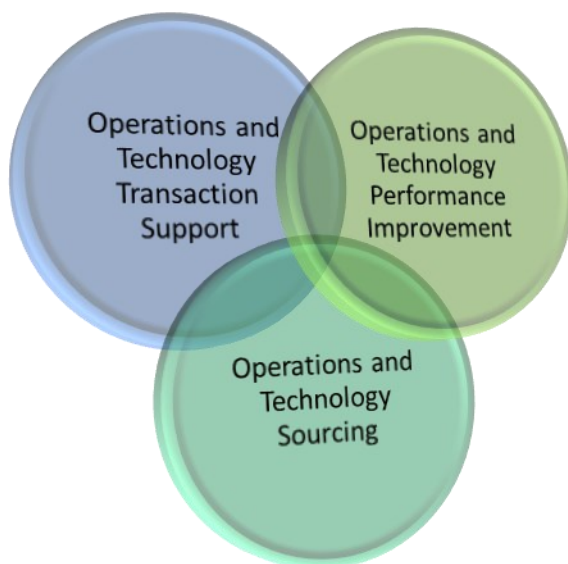
Operations and Technology Performance Improvement

Most companies spend between 4% and 7% of revenues on technology annually and few are able to articulate the value received from that investment. Many stand to gain by leveraging their technology to drive operational improvement and increase business value. Operations and Technology Performance Improvement helps companies rapidly identify and realize opportunities for technology to drive real business improvements.

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Our Services



Learn More

Please visit us at www.pathfinderadvisors.com for examples of the value we have delivered to companies like yours and to explore how we can bring that same value to your company.