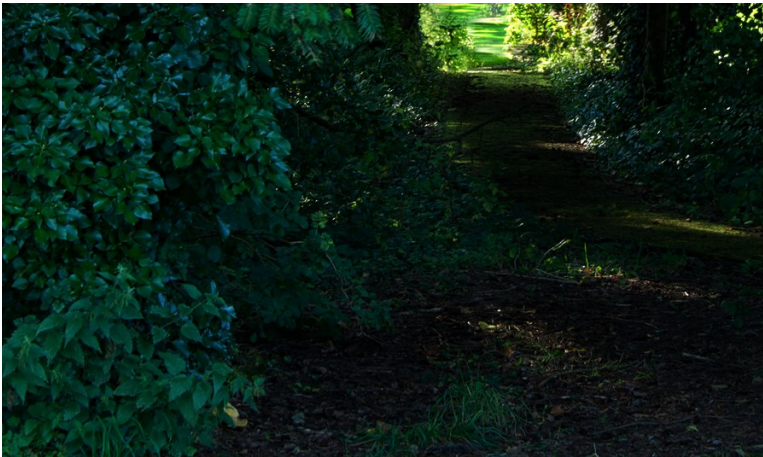




OPERATIONS AND TECHNOLOGY TRANSACTION SUPPORT

Operations and technology can tip the balance of the outcome of virtually any strategic transaction. Getting it wrong can lead to millions of dollars in losses whether through realized risk or missed opportunities. Getting it right can make a good deal great and a great deal one for the history books.



Technology has become such a central and driving force in the operations of a business that it has become a key consideration in business investment and equity growth. Mergers, acquisitions, investments, and turnarounds that fail to consider operations and technology at every stage of the transaction often wind up leaving money on the table or losing it outright.

Operations and Technology Transaction Support is dedicated to helping corporate acquirers, private equity firms, mezzanine capital firms, investment banks, asset-based lenders, and turnaround specialists address operations and technology at every stage of the company and transaction lifecycle to reduce risk, manage costs, and ultimately increase returns on all types of equity investments.

Whether in support of acquisitions, investments, mergers, or divestitures, Operations and Technology Transaction Support is investment thesis-driven and results-focused. Operations and Technology Transaction Support can operate independently or supplement existing deal teams and is available 24/7/365.

What Operations and Technology Transaction Support offers:

- Pre-Transaction Operations and Technology Due Diligence
- Post-Transaction Operations and Technology Carve-Out Integration Planning and Execution
- Portfolio Company Operations and Technology Performance Improvement and Turnaround Planning

What Operations and Technology Transaction Support delivers:

Acquisitions

- Favorable EBITDA and purchase price adjustments
- Increased protection through better representations and warranties
- More accurate cash flow projections and working capital requirements
- Fewer surprises at and after closing

Integrations

- Better integration cost projections
- Additional synergy opportunities
- Fewer "Day 1" surprises
- Faster payback in acquisition and integration costs

Holdings and Divestitures

- Lower operating costs
- Reduce working capital requirements
- Increased competitive advantage
- Faster/more profitable exit

About Pathfinder Advisors

Pathfinder Advisors is dedicated to helping equity investors, boards of directors, senior business executives, and technology executives in every industry spend less on operations and technology while at the same time driving business improvements that increase both top-line and bottom-line performance.

Founded in 2010 to bring Big 4 quality and experience to the middle market, Pathfinder Advisors offers our clients the means to enhance the value of key business events such as mergers and acquisitions, post-merger integration, and turnarounds and restructuring by leveraging the strengths and capabilities of operations and technology, drive business value by optimizing performance of operations and technology, and reduce costs of acquiring and managing operations and technology assets and services.

Pathfinder Advisors offers a unique advisory experience in which experts do the work rather than those seeking to gain expertise, we bring in valued partners to provide additional expertise even if our revenues realized from the engagement are reduced, and we work to deliver immediate and tangible value rather than to jockey for additional work.



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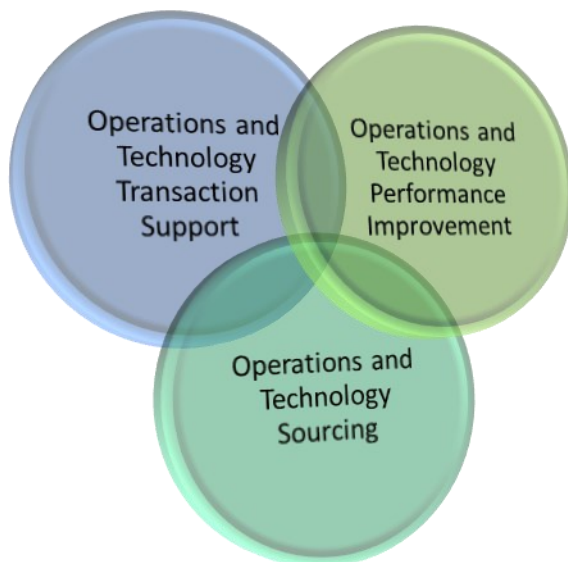
Operations and Technology Performance Improvement

Most companies spend between 4% and 7% of revenues on technology annually and few are able to articulate the value received from that investment. Many stand to gain by leveraging their technology to drive operational improvement and increase business value. Operations and Technology Performance Improvement helps companies rapidly identify and realize opportunities for technology to drive real business improvements.

Operations and Technology Sourcing

Companies often spend millions every year on technology, property, plant, and equipment and pennies managing that spend. Annual investments this large deserve more attention. Operations and Technology Sourcing provides objective and independent assistance in managing the entire sourcing process and delivery of acquired products and services.

Our Services



Learn More

Please visit us at www.pathfinderadvisors.com for examples of the value we have delivered to companies like yours and to explore how we can bring that same value to your company.